

## ACCOUNTING ACADEMIC MAP: DEGREE BBA (120 CREDIT HOURS)

This degree map is a semester-by-semester course schedule for students majoring in **Accounting**. The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

As a student in the College of Business (COB), you are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Accounting majors may not have any "D"s in the major field. Students who incur a probationary status are to repeat failed courses, or courses in which 'D's were earned, during the semester immediately following that in which the grades were earned. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details.

To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a "C" or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 1010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%2022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category "Prior Learning Assessment" (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

**Department Chair:** Dr. Eva Jermakowicz, Email: [ejermakowicz@tnstate.edu](mailto:ejermakowicz@tnstate.edu);

**Mapping Coordinator:** Ms. Trena Barksdale, E-mail: [tbarksdale@tnstate.edu](mailto:tbarksdale@tnstate.edu);

**Department Web Address:** <http://www.tnstate.edu/accounting/degrees.aspx>

Fall Schedule		Milestones
Semester 1	Hrs.	Semester 1
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000*	1	
MGMT 1010	3	Must be completed before taking 3000 level courses.
Math 1110/Non-Business Elective**	3	May Substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
Natural Science***	4	
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Students that do not have equivalent course must take the listed course as a non-business elective.

\*\*\*Natural Science-Student must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2030/2031 or ASTR 1010.

Spring Schedule		Milestones
Semester 2	Hrs.	Semester 2
ENGL 1020	3	Pre-Requisite Course: Must be taken before HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May substitute MATH 1910
BISI 2150/Non-Business Elective*	3	
Natural Science**	4	
<b>Total Hours</b>	<b>16</b>	

\*Students who do not have an equivalent course must take the listed course as a non-business elective. Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course.

\*\*Natural Science-Must have 8 semester hours which includes the appropriate labs. Recommended courses are BIOL 1020/1021, CHEM 1040/1041, PHYS 2040/2041 or ASTR 1020.

Fall Schedule		Milestones
Semester 3	Hrs.	Semester 3
ACCT 2010*	3	Pre-Requisite Course: Must be taken before taking 3000 level courses.
ECON 2010	3	Pre-Requisite Course: Must be taken before taking 3000 level courses.
ECON 2040	3	Pre-Requisite Course: Must be taken before taking 3000 level courses.
ENGL Literature*	3	
HIST 2010	3	
<b>Total Hours</b>	<b>16</b>	

\*Accounting majors may not have any "D"s in the major field.

\*\*ENGL 2012-2322 will meet this requirement; must have 3 credit hours in this discipline.

Spring Schedule		Milestones
Semester 4	Hrs.	Semester 4
ACCT 2020*	3	Pre-Requisite Course: Must be taken before taking 3000 level courses.
ECON 2020	3	Pre-Requisite Course: Must be taken before taking 3000 level courses.
ENGL Literature or Humanities**	3	
Humanities**	3	
HIST 2020	3	
<b>Total Hours</b>	<b>15</b>	

\*Accounting majors may not have any "D"s in the major field.

\*\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010.

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
ACCT 3110*	3	Minimum Grade of "C" Required
ACCT 3140*	3	Minimum Grade of "C" Required
BISE 3150	3	Minimum Grade of "C" Required
MGMT 3010	3	Minimum Grade of "C" Required
ACCT 3070*	3	Minimum Grade of "C" Required
<b>Total Hours</b>	<b>15</b>	

\*Accounting majors may not have any "D"s in the major field.

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
ACCT 3120*	3	Minimum Grade of "C" Required
MKTG 3010	3	
BLAW 3000	3	
BISI 3230	3	
MGMT 3020	3	
<b>Total Hours</b>	<b>15</b>	

\*Accounting majors may not have any "D"s in the major field.

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
ACCT 4010*	3	Minimum Grade of "C" Required
ACCT 3200*	3	Minimum Grade of "C" Required
FINA 3300	3	
ACCT Elective **	3	Minimum Grade of "C" Required
ECON 3050	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies***

\*Accounting majors may not have any "D"s in the major field.

\*\*Accounting electives include: ACCT 4030, ACCT 4160, ACCT 4170, ACCT 4190, ACCT 4220, ACCT 4250, ACCT 4800, ACCT 4990, ACCT 4991, and 4950.

\*\*\*All business majors must review degree requirements with the Office of Undergraduate Studies at least one semester prior to the semester in which graduation is anticipated.

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
ACCT 4230*	3	Minimum Grade of "C" Required
BLAW 3230	3	Minimum Grade of "C" Required
MGMT 4500**	3	This course satisfies Senior Seminar or Senior Project; Must be taken at TSU
ACCT Elective***	3	Minimum Grade of "C" Required
Non-Business Elective	3	
<b>Total Hours</b>	<b>15</b>	

\*Accounting majors may not have any "D"s in the major field.

\*\*To enroll in MGMT 4500 a student must have: (1) senior standing; and (2) satisfactorily completed all lower division **AND** upper division business **CORE** courses.

\*\*\*Accounting electives include: ACCT 4030, ACCT 4160, ACCT 4170, ACCT 4190, ACCT 4220 ACCT 4250, ACCT 4800, ACCT 4990, ACCT 4991 and ACCT 4950.

\*\*\*Students planning to graduate need to take the Senior Exit Exam and apply for graduation.

**Employment Information:**

Students with this degree will have the necessary educational requirements for the CMA and CIA exams and will have earned at least 120 hours of the 150 hours needed to sit for the CPA exam. Students may earn the remaining hours needed for the CPA exam by obtaining a Master's Degree in Accounting or other graduate degrees, such as a Master of Business Administration, or by taking additional undergraduate classes. Students should consult with their advisors and their State Boards of Accountancy for the exact requirements.

**Representative Job Titles Related to this Major:** Accountant, Bank Officer, Auditor, Certified Public Accountant (requires 5 year program and certificate), Financial Planner, Controller, Internal Revenue Agent, Business Consultant

**Representative Employers:** CPA Firms, Banks, Investment Firms, Major Corporations, Small Businesses, Management Counseling Firms, Federal Bureau of Investigation, Internal Revenue Service, Governments, Local, State, Federal, Non-Profit Organizations

**International Study**

:International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors. International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international program opportunity. Students interested in study abroad opportunities should contact the Office of Diversity and International Affairs and consult with their academic advisor.

This map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student's period of study at the University.

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**BUSINESS ADMINISTRATION, CONCENTRATION—GENERAL BUSINESS ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Business Administration with a concentration in General Business](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

This concentration is designed for students who prefer to acquire broad undergraduate training in business, rather than specializing in a specific area. Opportunities for career advancements exist for experienced individuals with varied work exposures in all areas of business including-but not limited to- management, human resources, finance, economics, accounting and business information systems. Students choose courses that emphasize their specific work areas of interest in business or that correlate to their years of prior work experience before completing their degrees in General Business. Their educational preparation is flexibly designed to meet students' intended work emphasis.

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 "D" in the ten (10) courses used to satisfy the major.

To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Have a 2.00 GPA or better in lower division courses; and (c) complete the following business courses: MGMT 1010, ECON 1010, ECON 2040, and ACCT 2010.

For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%202022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category "Prior Learning Assessment" (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

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Mapping Coordinator: Ms. Trena Barksdale, Email: [tbarksdale@tnstate.edu](mailto:tbarksdale@tnstate.edu)  
Department Web Address: <http://www.tnstate.edu/businessadmin/degrees.aspx>

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000**	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
Natural Science***	4	
MATH 1110/Non- Business Elective	3	May Substitute <b>Pre- Calculus1710, Only</b> ; Prerequisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU

\*\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011 or ASTR 1010.

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
ENGL 1020	3	Pre-Requisite Course: Must be taken before HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May Substitute MATH 1910
Natural Science*	3	
BISI 2150/Non- Business Elective**	3	
<b>Total Hours</b>	<b>15</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course.

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2040	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ENGL LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement.

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ENGL LIT or Humanities*	3	
Humanities*	3	
HIST 2020**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a course option from a previous semester.

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISE 3150	3	Pre-Requisite Course: Must be taken before MGMT 4500
BLAW 3000	3	Pre-Requisite Course: Must be taken before MGMT 4500
MGMT 3010	3	Pre-requisite Course: Must be taken before MGMT 4500, and Upper Division Major Courses
MKTG 3010	3	Pre-requisite Course: Must be taken before MGMT 4500, and Upper Division Management classes
Business Elective*	3	
<b>Total Hours</b>	<b>15</b>	

\*Students may select ANY 3000-4000 level Business courses not listed as a required course; such as: MGMT 3200, MKT 4060, or BISI 4400.

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3230	3	Pre-Requisite Course: Must be taken before MGMT 4500
FINA 3300	3	Pre-Requisite Course: Must be taken before MGMT 4500
MGMT 3020	3	Pre-Requisite Course: Must be taken before MGMT 4500
UPPER DIVISION Business Elective*	3	
Conc. Core**	3	
<b>Total Hours</b>	<b>15</b>	

\*Students may select ANY 3000-4000 level Business course not listed as a required course; such as: MGMT 3200, MKT 4060, or BISI 4400.

\*\*Any two of the following: (6 Hours)\_ACCT 3140 – Cost Accounting, ECON 4800 - Current Economic Problems, BISI 4400 – Introduction to Web Design

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
MGMT 4030	3	
Marketing Elective*	3	
Business Electives**	6	
ECON 3050	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies***

\*Students may select ANY 3000-4000 level Marketing course not listed as a required course (ie. MKTG 3010); such as: MKTG 3400, MKTG 4050, MKTG 4060, MKTG 4250, MTKG 4350 MTKG 4400

\*\*Students may select ANY 3000-4000 level Business course not listed as a required course (ie. MGMT 3010); such as: MGMT 3200, MKT 4060, or BISI 4400

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
MGMT 4500	3	It is recommended that students take this course during the last semester before graduation.
Business Electives*	3	
Business Electives*	3	
Non-Business Electives**	3	
Conc. Core***	3	

\*Students may select ANY 3000-4000 level Business course not listed as a required course (ie. MGMT 3010); such as: MGMT 3200, MKTG 4050, or BISI 4400

\*\*Students may take a lower division or upper division course from ANY academic department.

\*\*\*Any two of the following: (6 Hours) ACCT 3140 – Cost Accounting, ECON 4800 - Current Economic Problems, BISI 4400 – Introduction to Web Design

**Employment Information (*General Business*):**

Opportunities for career advancements exist for experienced individuals with varied work exposures in all areas of business including - but not limited to - management, human resources, finance, economics, accounting and business information system. Graduates choose courses that emphasize their specific work areas in business and correlate to their years of prior work experience before completing their degrees in General Business. Their educational preparation is flexibly designed to meet student's intended work emphasis.

**Representative Job Titles Related to this Major:**

**Representative Employers:**

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

This map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student's period of study at the University.

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**BUSINESS INFORMATION SYSTEMS, CONCENTRATION—E-BUSINESS TECHNOLOGY ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Business Information Systems with a concentration in E-Business Technology](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

In today's world Electronic Business, also known as "e-Business" is extremely important for the success of many businesses. E-Business is defined as the utilization of information and communication technologies (ICT) in support of all the activities of business. Commerce constitutes the exchange of products and services between businesses, groups and individuals and hence e-Commerce can be seen as one of the essential activities of any business.

The BBA in Business Information Systems E-Business Technology Concentration degree presents a course of study that deals with business processes that span the entire value chain: electronic purchasing and supply chain management, processing orders electronically, handling customer service, and cooperating with business partners. Students study the special technical standards for e-business to facilitate the exchange of data between companies. They also learn the use and development of E-business applications that allow the integration of intra and inter firm business processes. E-business can be conducted using the web, the internet, intranets, extranets, or some combination of these.

The BBA in BIS E-Business Technology concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a "C" or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%2022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 "D" in the ten (10) courses used to satisfy the major.

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category "Prior Learning Assessment" (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit,

Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

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 Mapping Coordinator: Ms. Trena Barksdale, E-mail: [tbarksdale@tnstate.edu](mailto:tbarksdale@tnstate.edu);  
 Department Web Address: <http://www.tnstate.edu/bis/courses.aspx>

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000*	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before MGMT 3010
Natural Science**	4	
MATH 1110/Non-Business Elective***	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011 or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective.

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
ENGL 1020	3	Pre-Requisite Course: Must be taken before HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/Non-Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course and replacing with a non-business elective.

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before ACCT 2020
ECON 2010	3	Pre-requisite Course: Must be taken before ECON 2020
ECON 2040	3	Pre-requisite Course: Must be taken before ECON 3050 and MGMT 3020
ENGL LIT*	3	Must complete ENGL 1010 and ENGL 1020
HIST 2010**	3	Must complete ENGL 1010 and ENGL 1020
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement.

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before FINA 3300
ECON 2020	3	Pre-requisite Course: Must be taken before MKTG 3010
ENGL LIT or Humanities*	3	
Humanities*	3	
HIST 2020**	3	
<b>Total Hours</b>	<b>15</b>	

\*Students must take a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1000 or RELS 2010. Courses within the range of ENGL 2012-2322 will also meet this Humanities requirement. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*The Department recommends HIST 2020; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISI 3160	3	Pre-requisite Course: Must be taken before BISI 3260
BISI 3230	3	Pre-requisite to BISI 4000 level courses
BLAW 3000	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3010	3	Pre-requisite Course: Must be taken before MGMT 4500
MKTG 3010	3	Pre-requisite Course: Must be taken before MGMT 4500
<b>Total Hours</b>	<b>15</b>	

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3260	3	
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
BISI 3360	3	
MGMT 3020	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 3050	3	Pre-requisite Course: Must be taken before MGMT 4500
<b>Total Hours</b>	<b>15</b>	

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
BISI 4150	3	
BISI 4250	3	
BISI 4400	3	Pre-requisite course for BISI 4410
FINA 3300	3	
MGMT 3500 or MKTG 3500	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
BISI 4410	3	
BISI 4360	3	
BISI 4230	3	
MGMT 4500*	3	It is recommended that students take this course during the last semester before graduation.
Non-Business Elective**	3	
<b>Total Hours</b>	<b>15</b>	

\*To enroll in MGMT 4500 a student must have: (1) senior standing; and (2) satisfactorily completed all lower division **AND** upper division business **CORE** courses.

\*\*Non-Business electives include: COMP 2630, COMP 3000, COMP 3030, COMP, 3110.

**Employment Information:**

Students with this degree will have earned at least 120 hours and will have the necessary educational requirements for various IT jobs. Students may also be able to earn IT certifications to increase their employability. Students who want to earn identified IT certification may take additional undergraduate classes. Students should consult with their advisors for guidance.

**Representative Job Titles Related to this Major:**

Web Administrator/Developer/Webmaster, Internet Developer, Application Support Analyst/Engineer, Chief Technology Officer, Computer and Information Systems Manager, Computer Systems Manager, Data Center Support Specialist, Data Quality Manager, Database Administrator, Desktop Support Manager/Specialist, Front End Developer, Help Desk Specialist/Technician, Information Technology Coordinator/Director/Manager, IT Support Manager/Specialist, IT Systems Administrator, Network Systems Administrator, Programmer Analyst, Security Specialist, Software Quality Assurance Analyst, Systems Administrator/Analyst, Technical Support Engineer/Specialist.

**Representative Employers:**

IT Firms, Business and Professional Associations, Consulting Firms, Manufacturing firms, Retail industry, Small Businesses, Management Counseling Firms, Government agencies, Information Industry, Planning Agencies, Communication Firms, Research Organizations, Universities and Colleges, Non-Profit Organizations, etc.

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

This map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student's period of study at the University.

**ECONOMICS AND FINANCE, CONCENTRATION- ECONOMICS ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Economics and Finance with a concentration in Economics](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

The BBA in Business Administration – Economics and Finance concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%2022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 “D” in the ten (10) courses used to satisfy the major.

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category “Prior Learning Assessment” (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DAN TES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

**Department Chair:** Soumen N. Ghosh [sghosh@tnstate.edu](mailto:sghosh@tnstate.edu)

**Mapping Coordinator:** Soumen N. Ghosh [sghosh@tnstate.edu](mailto:sghosh@tnstate.edu)

**Department Web Address:** <http://www.tnstate.edu/businessadmin/degrees.aspx>

Fall Schedule		Milestones
Semester 1	Hrs.	Semester 1
English 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000*	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
Natural Science**	4	
MATH 1110/Non-Business Elective***	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011, or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective

Spring Schedule		Milestones
Semester 2	Hrs.	Semester 2
English 1020	3	Pre-Requisite Course: Must be taken before HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
Math 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/ Non Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course. Students have the option of testing out of BISI 2150 course and replaced with a non-business elective

Fall Schedule		Milestones
Semester 3	Hrs.	Semester 3
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2040	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENG. LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENG. LIT or HUMANITIES*	3	
HUMANITIES*	3	
HIST 2020**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 3120	3	
FINA 3300	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3010	3	Pre-requisite Course: Must be taken before enrolling in most U/D Management and MGMT 4500 courses.
MKTG 3010	3	Pre-requisite Course: Must be taken before enrolling in most U/D Marketing and MGMT 4500 courses.
<b>Total Hours</b>	<b>15</b>	

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3230	3	Pre-requisite Course: Must take before MGMT 4500
ECON 3110	3	
ECON 3050	3	
FINA 4500	3	
MGMT 3020	3	
<b>Total Hours</b>	<b>15</b>	

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
BLAW 3000	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON UPPER DIVISION ELECTIVE*	3	
ECON UPPER DIVISION ELECTIVE *	3	
FINA 3600	3	
NON-BUSINESS ELECTIVE*	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies***

\*The following courses may be considered for the ECON Elective: ECON 3000, ECON 3200, ECON, 3300, ECON 4100, ECON 4150, ECON 4520, and ECON 4600

\*\*Non Business Elective may be selected from ANY department and ANY level.

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
ECON UPPER DIVISION ELECTIVE *	3	
ECON UPPER DIVISION ELECTIVE *	3	
FINANCE ELECTIVE**	3	
BUSINESS ELECTIVE***	3	
MGMT 4500	3	It is recommended that students take this course during the last semester before graduation.
<b>Total Hours</b>	<b>15</b>	

\*\*The following courses may be considered for the ECON Elective: ECON 3000, ECON 3200, ECON, 3300, ECON 4100, ECON 4150, ECON 4520, and ECON 4600 Students must remember not to duplicate a course option from a previous semester.

\*\* FINA 3045, FINA 3400, FINA 4550, and 4700

\*\*\*Business electives include: MGMT 4040, MGMT 4100, MGMT 4120, MGMT 4500, BISI 3500, BISI 3610, BISI 3620, BISI 4240, BISI 4260, BISI 4300, BISI 4364, BISI 4410, BISI 4550, BISI 4800, BISI 4810/4820, BISI 4990, BISE 3400, BISE 4000, and BISE 4300

\*\*\*\*Students planning to graduate need to take the Senior Exit Exam and apply for graduation.

#### **Employment Information:**

##### **Representative Job Titles Related to this Major:**

Budget Analyst, Financial Officer Loan Officer, Project Administrator, Sales Engineer, Banks, Government, Business analyst, Graduate Studies etc

##### **Representative Employers:**

Regions Bank, UBS, Caterpillar Finance; Delloit, State Government, Chamber of Commerce Labor Unions Non-Profit Organization

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

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**ECONOMICS AND FINANCE, CONCENTRATION—FINANCE ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Economics and Finance with a concentration in Finance](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

The BBA in Business Administration – Economics and Finance concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%2022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 “D” in the ten (10) courses used to satisfy the major.

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category “Prior Learning Assessment” (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

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**Mapping Coordinator:** Soumen N. Ghosh [sghosh@tnstate.edu](mailto:sghosh@tnstate.edu)

**Department Web Address:** <http://www.tnstate.edu/businessadmin/degrees.aspx>

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
English 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000*	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
Natural Science***	4	
MATH 1110/Non-Business Elective****	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011, or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
English 1020	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
Math 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/ Non Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course. Students have the option of testing out of BISI 2150 course and replaced with a non-business elective

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2040	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENG. LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENG. LIT or HUMANITIES*	3	
HUMANITIES**	3	
HIST 2020***	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1000 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1000 or RELS 2010.

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 3050	3	
FINA 3300	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3010	3	Pre-requisite Course: Must be taken before enrolling in most U/D Management and MGMT 4500courses
MKTG 3010	3	Pre-requisite Course: Must be taken before enrolling in most U/D Marketing and MGMT 4500courses
<b>Total Hours</b>	<b>15</b>	

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3230	3	
ECON 3110	3	
FINA 3400	3	
FINA 4500	3	
MGMT 3020	3	
<b>Total Hours</b>	<b>15</b>	

Fall Schedule		Milestones
Semester 7	Hrs.	Semester 7
BLAW 3000	3	
ECON 3120	3	
FINA 3600	3	
FINA 4700	3	
ECON or FINA ELECTIVE*	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies**

\*ECON 3000, ECON 3200, ECON, 3300, ECON 4100, ECON 4150, ECON 4520, ECON 4600, FINA 3045, FINA 3400, FINA 4550, and 4700

\*\*All business majors must review degree requirements with the Office of Undergraduate Studies at least one semester prior to the semester in which graduation is anticipated.

Spring Schedule		Milestones
Semester 8	Hrs.	Semester 8
		Take Senior Exit Exam and Apply for Graduation
FINA 4450	3	DEGREE REQUIREMENT COMPLETE
FINA ELECTIVE*	3	
MGMT 4500	3	It is recommended that students take this course during the last semester before graduation.
BUSINESS ELECTIVE**	3	
NON-BUSINESS ELECTIVE***	3	
<b>Total Hours</b>	<b>15</b>	

\*FINA 3045, FINA 3400, FINA 4550, and 4700

\*\*Business electives include: MGMT 4040, MGMT 4100, MGMT 4120, MGMT 4500, BISI 3500, BISI 3610, and BISI 3620

\*\*\*Non business elective

#### **Employment Information:**

Accountant, Ag. Loan Officer, Assistant Underwriter, Commodity Broker, Credit Analyst, Equity Research Analyst, Financial Associate, Inbound Fraud Specialist, Insurance Agent, Internet Banking Rep, and a Teller. The U.S. Bureau of Labor Statistics states that employment of financial analysts is projected to grow 16 percent from 2012 to 2022, faster than the average for all occupations. A growing range of financial products and the need for in-depth knowledge of geographic regions are expected to lead to strong employment growth.

#### **Representative Job Titles Related to this Major:**

Financial Analyst, Commercial Bank management; Government etc

#### **Representative Employers:**

Regions Bank, UBS, Caterpillar Finance; Deloitte etc

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

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**ECONOMICS AND FINANCE, CONCENTRATION- INTERNATIONAL BUSINESS ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Economics and Finance with a concentration in International Business](#). The milestones listed to the right of each semester are designed to keep you on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

The BBA in Business Administration – Economics and Finance concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%202022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 “D” in the ten (10) courses used to satisfy the major.

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category “Prior Learning Assessment” (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

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**Web Address:** [http://www.tnstate.edu/business/minor\\_intl\\_bus.aspx](http://www.tnstate.edu/business/minor_intl_bus.aspx)

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
English 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
Natural Science*	4	
MATH 1110/Non-Business Elective**	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011, or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
English 1020	3	Pre-Requisite Course: Must be taken before HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
Math 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/ Non Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course. Students have the option of testing out of BISI 2150 course and replaced with a non-business elective

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2040	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENG. LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENG. LIT or HUMANITIES*	3	
HUMANITIES**	3	
HIST 2020***	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010

\*\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 3050	3	
FINA 3300	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3010	3	Pre-requisite Course: Must be taken before enrolling in most U/D Management and MGMT 4500 courses
MKTG 3010	3	Pre-requisite Course: Must be taken before MKTG 3010 and for most U/D Marketing and MGMT 4500 courses
<b>Total Hours</b>	<b>15</b>	

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3230	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 4100	3	
MGMT 3020	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 4120	3	
MKTG 4350	3	
<b>Total Hours</b>	<b>15</b>	

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
BISI 3500	3	
BLAW 3000	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 4150	3	
ECON 4600	3	
INBU 4910 OR INBU 4980	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies*

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
ACCT 4250	3	
FINA 4700	3	
MGMT 4500	3	It is recommended that students take this course during the last semester before graduation.
BUSINESS ELECTIVE*	3	
NON- BUSINESS ELECTIVE **	3	
<b>Total Hours</b>	<b>15</b>	

\*Business electives include: MGMT 4040, MGMT 4100, MGMT 4120, MGMT 4500, BISI 3500, BISI 3610, and BISI 3620

\*\*Student may select an upper or lower division course from ANY department.

**Employment Information:** Students with a degree in this area are prepared to seek employment opportunities that are available globally. Such as: International Marketing Director, International Project Manager, International Trade Compliance Specialist, International Billing Business Analyst, Financial Analyst (International Business Division)

**Representative Job Titles Related to this Major:** International Finance Management Consultant, International Marketing Manager, Translator/Interpreter International companies doing export/import; Large banks, Federal Government, facilitators for business abroad, cultural sensitivity consultants.

**Representative Employers:** Governmental Agencies, Fortune 300 and 500 Companies, Law Firms.

International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors. International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

This map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student's period of study at the University.



**BUSINESS ADMINISTRATION, CONCENTRATION—HOSPITALITY MANAGEMENT ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Business Administration with a concentration in Hospitality Management](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

The Hospitality Management concentration is specifically designed to prepare both full-time and part-time business students for management careers in the hospitality, and related sectors. The degree program provides the opportunity for students to build their entrepreneurial, managerial, functional, operational, and analytical capabilities to maximize their success in Hospitality Management related positions under a dynamic local, national, and global competitive environment.

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 “D” in the ten (10) courses used to satisfy the major.

To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) complete the following business courses: MGMT 1010, ECON 1010, ECON 2040, and ACCT 2010. Students

For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%202022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category “Prior Learning Assessment” (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

**Director:** Dr. David Baker, Email: [dbaker16@tnstate.edu](mailto:dbaker16@tnstate.edu)

**Mapping Coordinator:** Ms. Trena Barksdale, Email: [tbarksdale@tnstate.edu](mailto:tbarksdale@tnstate.edu)

**Department Web Address:** <http://www.tnstate.edu/businessadmin/degrees.aspx>

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000*	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
Natural Science**	4	
MATH 1110/Non-Business	3	May Substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Prerequisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU

\*\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011 or ASTR 1010.

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
ENGL 1020	3	Minimum Grade o Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May Substitute MATH 1910
Natural Science*	4	
BISI 2150/Non-Business**	3	
<b>Total Hours</b>	<b>16</b>	

\*Pre-requisite for ENGL LIT. HIST 2010, and HIST 2020

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course.

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 Level Courses
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 Level Courses
HSMG 2000	3	Pre-requisite Course: Must be taken before enrolling in 3000 HSMG level courses.
ENGL LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement

\*\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before 3000 level courses.
ECON 2020	3	Pre-requisite Course: Must be taken before 3000 level courses.
ENGL Literature or Humanities*	3	
ECON 2040	3	
HIST 2020	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*\*The Department recommends HIST 2020; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
BLAW 3000	3	Pre-requisite Course: Must be taken before MGMT 4500
FINA 3300	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3010*	3	Pre-requisite Course: Must be taken before MGMT 4500 AND most U/D HSMG & Management classes
MKTG 3010**	3	Pre-requisite Course: Must be taken before MGMT 4500 AND most U/D HSMG & Marketing classes
<b>Total Hours</b>	<b>15</b>	

\*This course must be taken before enrolling in HSMG 3500, HSMG 3600, HSMG, 3700

\*\*This course must be taken before enrolling in HSMG 3600, HSMG 3800, HSMG, 4300

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3230	3	Pre-requisite Course: Must be taken before MGMT 4500
HSMG 3600	3	
MGMT 3020	3	
MGMT 4030	3	
HSMG 3700	3	
<b>Total Hours</b>	<b>15</b>	

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
HSMG 4800	3	
HSMG 3500	3	
HSMG 3800	3	
ECON 3050	3	
HUMANITIES*	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies

\*The following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
MGMT 4020	3	
HSMG, MKTG, MGMT Elective*	3	
MGMT 4500	3	It is recommended that students take this course during the last semester before graduation.
HSMG 4810	3	
HSMG , MKTG, MGMT Elective*	3	
<b>Total Hours</b>	<b>15</b>	

\*Students may choose an elective from the following courses: HSMG, 4020, 4200, 4810, MKGT 4300, MKTG 4050, MGMT 3030 and MGMT 4250

To enroll in MGMT 4500 a student must have: (1) senior standing; and (2) satisfactorily completed all lower division **AND** upper division business **CORE** courses.

Students planning to graduate need to take the Senior Exit Exam and apply for graduation

**Employment Information:**

Industry Jobs- Hospitality will grow \$1.4Billion in USA, 9.5% of US GDP. Event Manager jobs increased 25% since 2008; Hospitality related jobs expected to increase 5% by 2018. Nashville is in the top 25 markets in Hospitality Sector.

**Representative Job Titles Related to this Major:**

Hotels, Tourism, Restaurants, Holiday Resorts, Events Planning Wedding Coordinator, and Convention Centers

**Representative Employers:**

This degree is new to the College the first two graduates were in 2014 and they are employed by: Lowes Vanderbilt Hotel, Embassy Suites Hotel

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

This map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student's period of study at the University

**BUSINESS ADMINISTRATION, CONCENTRATION—HUMAN RESOURCE ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Business Administration with a concentration in Human Resource Management](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

Human Resource Management (HRM) includes all management decisions and practices that directly impact or influence the people who work for an organization. HRM recognizes that employees enable an organization to reach its goals, and the management of employees (human resources) is critical to organizational outcomes (survival, competitiveness, growth and profitability). HRM's functions and contributions to an organization include: Strategic HR Planning, Job Analysis, Equal Employment Opportunity, Employee Recruiting and Selection, Human Resource Development, Performance Appraisal, Compensation and Benefits, Safety and Health, Labor Relations and Intercultural issues in training.

The BBA in Business Administration –Human Resources Management concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%2022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 “D” in the ten (10) courses used to satisfy the major.

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category “Prior Learning Assessment” (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

**Department Chair:**

**Mapping Coordinator:** Ms. Trena Barksdale, Email: [tbarksdale@tnstate.edu](mailto:tbarksdale@tnstate.edu)

**Department Web Address:** <http://www.tnstate.edu/businessadmin/degrees.aspx>

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV1000*	1	
MGMT 1010	3	Pre-requisite Course: Must be completed before taking 3000 level courses.
Natural Science**	4	
MATH 1110/Non-Business Elective***	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011, or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective.

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
ENGL 1020	3	Pre-Requisite Course: Must be taken before HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/Non-Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course. Students have the option of testing out of BISI 2150 course and replaced with a non-business elective

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2040	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ENGL LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ENGL LIT or Humanities*	3	
Humanities**	3	
HIST 2020***	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*The Department recommends HIST 2020; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

\*\*\*Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
BLAW 3000	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 3050	3	
MGMT 3010	3	Pre-requisite Course: Must be taken before MGMT 4500 and most U/D Marketing classes
MKTG 3010	3	Pre-requisite Course: Must be taken before MGMT 4500 and most U/D Management classes
<b>Total Hours</b>	<b>15</b>	

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3230	3	Pre-requisite Course: Must be taken before MGMT 4500
FINA 3300	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3020	3	
MGMT 4030	3	Pre-requisite Course: Must be taken before MGMT 4550
MGMT 4050	3	
<b>Total Hours</b>	<b>15</b>	

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
MGMT 4020	3	
MGMT 4070	3	Pre-requisite Course: Either MGMT 4070 or MGMT 4110 to be taken before MGMT 4550
MGMT 4110	3	Pre-requisite Course: Either MGMT 4070 or MGMT 4110 to be taken before MGMT 4550
MGMT 4190	3	
Non-Business Elective*	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies**

\*\*\*Students may take a lower division or upper division course from ANY academic department.

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
MGMT 4100	3	
MGMT 4250	3	
MGMT 4500*	3	It is recommended that students take this course during the last semester before graduation.
MGMT 4550	3	
Business Elective**	3	
<b>Total Hours</b>	<b>15</b>	

\*To enroll in MGMT 4500 a student must have: (1) senior standing; and (2) satisfactorily completed all lower division **AND** upper division business **CORE** courses.

\*\*MGMT4040, MGMT4100, MGMT 4120, MGMT 4500, BISE/BISI electives include: BISI 3500, BISI 3610, BISI 3620, BISI 4240, BISI 4260, BISI 4300, BISI 4364, BISI 4410, BISI 4550, BISI 4800, BISI 4810/4820, BISI 4990, BISE 3400, BISE 4000, and BISE 4300

**Employment Information:**

The Department of labor (DOL) specifies that jobs in Human Resources (HR) are expected to grow at a rate faster than average: Acquiring Human Resources, Building and Enhancing Performance, Employee Compensation and benefits and Employee Safety, and Labor.

**Representative Job Titles Related to this Major:**

Human Resource Manager, Strategic Human Resource Planning, Job Analyst, Equal Employment Opportunity Officer, Employee Recruiter, Human Resource Development, Compensation and Benefits Officer, and Employee Trainer

**Representative Employers:**

IBM, Northrup Grummon, Hewlett Packard, Google, Universities, School Districts, and Governmental Agencies

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

This map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student's period of study at the University.



**BUSINESS INFORMATION SYSTEMS, CONCENTRATION—INDUSTRY ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Business Information Systems with a concentration in Industry](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

Information systems are part of every business and organization. The BBA in Business Information Systems Industry Concentration degree program presents a course of study about the exciting and innovative ways that information technology is used to help organizations succeed. Students learn how to help organizations design and use information systems for conducting transactions, managing information about customers, employees and suppliers, and ensuring the security of communications. They study how people adapt to new information technologies, and advise organizations how to make the most of the information available to them. Our dedicated faculty members employ teaching techniques that includes hands-on skill development in a broad array of subjects such as software development, databases, and networking.

The BBA in BIS-Industry concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%2022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

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**Department Web Address:** <http://www.tnstate.edu/bis/courses.aspx>

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000*	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before MGMT 3010
Natural Science**	4	
MATH 1110/Non-Business Elective***	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011, or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective.

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
ENGL 1020	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/Non-Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course. Students have the option of testing out of BISI 2150 course and be replaced with a non-business elective.

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before ACCT 2020
ECON 2010	3	Pre-requisite Course: Must be taken before ECON 2020
ECON 2040	3	Pre-requisite Course: Must be taken before ECON 3050 and MGMT 3020
ENGL LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement.

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before FINA 3300
ECON 2020	3	Pre-requisite Course: Must be taken before MKTG 3010
ENGL LIT or Humanities*	3	
Humanities**	3	
HIST 2020***	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1000 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010.

\*\*\*The Department recommends HIST 2020; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISI 3160	3	Pre-requisite Course: Must be taken before BISI 3260
BISI 3230	3	Pre-requisite Course: Must be taken before enrolling in any BISI 4000 level courses.
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
BLAW 3000	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3010	3	Pre-requisite Course: Must be taken before MGMT 4500
<b>Total Hours</b>	<b>15</b>	

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3260	3	
BISI 3360	3	
FINA 3300	3	Pre-requisite Course: Must be taken before MGMT 4500
MKTG 3010	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 3050	3	Pre-requisite Course: Must be taken before MGMT 4500
<b>Total Hours</b>	<b>15</b>	

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
BISI 4150	3	
BISI 4400	3	
MGMT 3020	3	Pre-requisite Course: Must be taken before MGMT 4500
BISI 4250	3	
BISE/BISI Elective*	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies**

\*BISE/BISI electives include: BISI 3500, BISI 3610, BISI 3620, BISI 4240, BISI 4260, BISI 4300, BISI 4364, BISI 4410, BISI 4550, BISI 4800, BISI 4810/4820, BISI 4990, BISE 3400, BISE 4000, and BISE 4300.

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
BISI 4230	3	
BISI 4360	3	
MGMT 4500*	3	It is recommended that students take this course during the last semester before graduation.
BISI/BISE Elective**	3	
Non-Business Elective***	3	
<b>Total Hours</b>	<b>15</b>	

\*To enroll in MGMT 4500 a student must have: (1) senior standing; and (2) satisfactorily completed all lower division **AND** upper division business **CORE** courses.

\*\*BISE/BISI electives include: BISI 3500, BISI 3610, BISI 3620, BISI 4240, BISI 4260, BISI 4300, BISI 4364, BISI 4410, BISI 4550, BISI 4800, BISI 4810/4820, BISI 4990, BISE 3400, BISE 4000, and BISE 4300.

\*\*\*The Department strongly recommends students to take Computer Science courses (e.g., COMP 1201, COMP 1500, and COMP 2140) as their non-business electives

#### **Employment Information:**

Students with this degree will have earned at least 120 hours and will have the necessary educational requirements for various IT jobs. Students may also be able to earn IT certifications to increase their employability. Students who want to earn identified IT certification may take additional undergraduate classes. Students should consult with their advisors for guidance.

#### **Representative Job Titles Related to this Major:**

Application Support Analyst/Engineer, Chief Technology Officer, Computer and Information Systems Manager, Computer Systems Manager, Data Center Support Specialist, Data Quality Manager, Database Administrator, Desktop Support Manager/Specialist, Front End Developer, Help Desk Specialist/Technician, Information Technology Coordinator/Director/Manager, IT Support Manager/Specialist, IT Systems Administrator, Network Systems Administrator, Programmer Analyst, Security Specialist, Software Quality Assurance Analyst, Systems Administrator/Analyst, Technical Support Engineer/Specialist, Web Administrator/Developer/Webmaster

**Representative Employers:** IT Firms, Business and Professional Associations, Consulting Firms, Small Businesses, Management Counseling Firms, Government agencies, Information Industry, Planning Agencies, Communication Firms, Research Organizations, Universities and Colleges, Non-Profit Organizations, etc.

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

This map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student's period of study at the University.

**BUSINESS ADMINISTRATION, CONCENTRATION—MANAGEMENT ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Business Administration with a concentration in Management](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

The management program provides students with the opportunity for professional preparation applicable to the management of private and public sector organizations. Examples of employment areas are: administration management, personnel administration, industrial relations, production management, and other assignments in small, medium, and large businesses, as well as government agencies, foundations, hospitals, and other service organizations.

The BBA in Business Administration – A Management concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%202022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 “D” in the ten (10) courses used to satisfy the major.

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category “Prior Learning Assessment” (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

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**Mapping Coordinator: Ms. Trena Barksdale, Email: [tbarksdale@tnstate.edu](mailto:tbarksdale@tnstate.edu)**

**Department Web Address: <http://www.tnstate.edu/businessadmin/degrees.aspx>**

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV1000*	1	
MGMT 1010	3	Must be completed before taking 3000 level courses.
Natural Science**	4	
MATH 1110/Non-Business Elective***	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011, or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective.

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
ENGL 1020	3	Pre-Requisite Course: Must be taken HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/Non-Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course. Students have the option of testing out of BISI 2150 course and replaced with a non-business elective

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2040	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ENGL Literature*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
<b>Semester 4</b>	<b>Hrs.</b>	<b>Semester 4</b>
ACCT 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ECON 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses.
ENGL Literature or Humanities*	3	
Humanities**	3	
HIST 2020***	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1000, or RELS 2010.

\*\*\*The Department recommends HIST 2020; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
<b>Semester 5</b>	<b>Hrs.</b>	<b>Semester 5</b>
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
BLAW 3000	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 3050	3	
MGMT 3010	3	Must be taken before enrolling in MGMT 4500 and most U/D Marketing Course
Business Elective*	3	
<b>Total Hours</b>	<b>15</b>	

\*The following courses may be considered for a Business Elective: MGMT4040, MGMT4100, MGMT 4120, MGMT 4500, BISE/BISI, BISI 3500, BISI 3610, BISI 3620, BISI 4240, BISI 4260, BISI 4300, BISI 4364, BISI 4410, BISI 4550, BISI 4800, BISI 4810/4820, BISI 4990, BISE 3400, BISE 4000, and BISE 4300

Spring Schedule		Milestones
<b>Semester 6</b>	<b>Hrs.</b>	<b>Semester 6</b>
BISI 3230	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3020	3	
MGMT 4030	3	
MGMT 4050	3	
MKTG 3010	3	Pre-requisite Course: Must be taken before MGMT 4500 and most U/D Management classes
<b>Total Hours</b>	<b>15</b>	

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
FINA 3300	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 4020	3	
MGMT 4120	3	
MGMT 4190	3	
MGMT Elective*	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies**

\*Management electives may be selected from the following list: MGMT 3240, MGMT 4070, AND MGMT 4100



Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
MGMT 3400	3	
MGMT 4250	3	
MGMT 4500*	3	It is recommended that students take this course during the last semester before graduation.
Business Elective**	3	
Non-Business Elective***	3	
<b>Total Hours</b>	<b>15</b>	

\*To enroll in MGMT 4500 a student must have: (1) senior standing; and (2) satisfactorily completed all lower division **AND** upper division business **CORE** courses.

\*\*Business electives may be chosen from the following list: MGMT4040, MGMT4100, MGMT 4120, MGMT 4500, BISE/BISI, BISI 3500, BISI 3610, BISI 3620, BISI 4240, BISI 4260, BISI 4300, BISI 4364, BISI 4410, BISI 4550, BISI 4800, BISI 4810/4820, BISI 4990, BISE 3400, BISE 4000, and BISE 4300

\*\*\*\*Students may take a lower division or upper division course from ANY academic department.

#### **Employment Information:**

Managers will find opportunities in a wide range of industries. The Department of Labor states that “because top managers are essential to the success of any organization, their jobs are unlikely to be automated or off shored to other countries.” There are more than two million general, operations and top level management position in the US. A career in management offers students the flexibility to work in a variety of settings.

#### **Representative Job Titles Related to this Major:**

Managers often work in a number of positions during their careers, for example as: Functional Managers, Project Managers, General Managers and Executives (Senior Managers).

#### **Representative Employers: Fortune 300 and 500 Companies, AT&T, Bank, Universities, Non-Profit Organizations**

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

This map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student’s period of study at the University.

**BUSINESS ADMINISTRATION, CONCENTRATION—MARKETING ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Business Administration with a concentration in Marketing](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help you build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

Marketing includes all activities concerned with ascertaining and satisfying the needs and desires of individual and organizational buyers/consumers. It is consequently a function of prime importance in all forms of organizations. The marketing program is designed to facilitate entry into marketing and long-term professional advancement. Emphasis is placed on marketing management.

The BBA in Business Administration – A Marketing concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%2022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 “D” in the ten (10) courses used to satisfy the major.

Tennessee State University recognizes that students have diverse learning, life, and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category “Prior Learning Assessment” (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

**Department Chair:**

**Mapping Coordinator:** Ms. Trena Barksdale, Email: [tbarksdale@tnstate.edu](mailto:tbarksdale@tnstate.edu)

**Apartment Web Address:** <http://www.tnstate.edu/businessadmin/degrees.aspx>

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000*	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
Natural Science**	4	
MATH 1110/Non-Business Elective***	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011, or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective.

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
ENGL 1020	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/Non-Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course. Students have the option of testing out of BISI 2150 course and replaced with a non-business elective

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2040	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENGL LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
Semester 4	Hrs.	Semester 4
ACCT 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2020	3	Pre-requisite Course: Must be taken before enrolling in MKTG 3010
ENGL LIT or Humanities*	3	
Humanities**	3	
HIST 2020***	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1210, HIST 1220 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
Semester 5	Hrs.	Semester 5
BISE 3150	3	Pre-Requisite Course: Must be taken before MGMT 4500
BISI 3230	3	
ECON 3050	3	
MGMT 3010	3	Pre-requisite Course: Must be taken before enrolling in most U/D Marketing classes and before MGMT 4500
MKTG 3010	3	Pre-requisite Course: Must be taken before enrolling in most U/D Management classes and before MGMT 4500
<b>Total Hours</b>	<b>15</b>	

Spring Schedule		Milestones
Semester 6	Hrs.	Semester 6
BLAW 3000	3	Pre-Requisite Course: Must be taken before MGMT 4500
FINA 3300	3	Pre-Requisite Course: Must be taken before MGMT 4500
MGMT 3020	3	Pre-requisite Course: Must be taken before enrolling in MKTG 4400
MKTG 3300	3	Pre-requisite Course: Must be taken before enrolling in MKTG 4550
MKTG* Elective	3	
<b>Total Hours</b>	<b>15</b>	

\*MKTG 3200, MKTG 3500, MKTG 4020, MTKG 4100, and MKTG 4150

Fall Schedule		Milestones
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
MKTG 4050	3	Must be completed before MKTG 4550
MKTG 4250	3	
MKTG Elective*	3	
MKTG Elective*	3	
Non-Business Elective**	3	
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies***

\*MKTG 3200, MKTG 3500, MKTG 4020, MTKG 4100, and MKTG 4150. Students must remember not to duplicate a course option from a previous semester.

\*\*Students may take a lower division or upper division course from ANY academic department.

Spring Schedule		Milestones
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
MGMT 4500*	3	It is recommended that students take this course during the last semester before graduation.
MKTG 4350	3	
MKTG 4550	3	
MKTG Elective**	3	
Business Elective***	3	
<b>Total Hours</b>	<b>15</b>	

\*To enroll in MGMT 4500 a student must have: (1) senior standing; and (2) satisfactorily completed all lower division **AND** upper division business **CORE** courses.

\*\*Students may choose any MKTG elective some options are as follows: MKTG 3200, MKTG 3500, MKTG 4020, MTKG 4100, and MKTG 4150. Students must remember not to duplicate a course option from a previous semester.

\*\*\*Students may choose any MKTG elective some options are as follows: MGMT4040, MGMT4100, MGMT 4120, MGMT 4500, BISE/BISI electives include: BISI 3500, BISI 3610, BISI 3620, BISI 4240, BISI 4260, BISI 4300, BISI 4364, BISI 4410, BISI 4550, BISI 4800, BISI 4810/4820, BISI 4990, BISE 3400, BISE 4000, and BISE 4300

#### **Employment Information:**

The U. S. Bureau of Labor Statistics estimates that employment in the marketing field will grow between 21 and 35 percent through 2012. Marketing job opportunities exist in: Sales, Product development, Public relations, Product distribution, Retailing, Advertising, Internet marketing, Sports marketing and Marketing research

**Representative Job Titles Related to this Major:** Market Research Interviewer, Hotel Sales Manager, Franchise Sales Director, Telemarketing Sales Director, Marketing Communications Consultant, Sales Assistant, Outside Sales Representative, Assistant Account Executive

**Representative Employers:** Avis Budget Group, Bayer, Raytheon, AT&T, United Rentals, BASF Corporation, Charter, Avanade, Momentum Textiles, LLC

**International study is available for all TSU students and may include opportunities for internships or taking course work towards various minors.** International study may have an impact on the MAP; therefore, it is important to consult with the academic advisor for this major before participating in an international Program opportunity. Students interested in study abroad opportunities should contact the Office of International Programs and consult with their academic advisor.

his map is not intended to be a contract; either expressed or implied, between the University and the students, but represents a flexible program of the current curriculum which may be altered from time to time to carry out the academic objectives of the University. TSU specifically reserves the right to change, delete or add to any MAP at any time within the student's period of study at the University.

**BUSINESS ADMINISTRATION, CONCENTRATION—SUPPLY CHAIN MANAGEMENT ACADEMIC MAP:  
DEGREE BBA (120 CREDIT HOURS)**

This degree map is a semester-by-semester course schedule for students majoring in [Business Administration with a concentration in Supply Chain Management](#). The milestones listed to the right of each semester are designed to keep a student on track to graduate in four years. The schedule serves as a general guideline to help build a full schedule each semester. Milestones are courses and special requirements necessary for timely progress to complete a major. When one or more milestones are missed, students should consult with an academic advisor to determine if another degree path would be more suitable.

The Supply Chain Management concentration is primarily concerned with the efficient coordination of the processes through which suppliers, factories, warehouses, distribution centers, and retail outlets produce and distribute items to the right customers, at the right time, and at the right price to minimize costs while satisfying a certain level of service. Our BBA degree with a concentration in Supply Chain Management (SCM) emphasizes the four important areas of: Sourcing (global strategic procurement, supply contract negotiation); Supply (production, quality management and service operations); Delivery (logistics, transportation, demand fulfillment); and E-business/ information systems (critical enabler of supply chain efficiencies and responsiveness). Supported by several Fortune 500 companies, up to 16 scholarships are awarded annually to graduate and undergraduate majors in Supply Chain Management.

The BBA in Business Administration – Supply Chain Management concentration program consists of 120 semester hours that comprises of General Education (36 semester hours), Lower Division Business Core (18 hours) Upper Division Business Core (27 hours), BIS courses (30 hours), and Non-Business Electives (9 hours). Students in the College of Business (COB) are expected to maintain a minimum cumulative grade point average (GPA) of 2.00. Students who incur probationary status are to repeat failed courses. The College has a special program to assist students who are on probation. Please contact the Academic Coordinator for details. To enroll in upper level (3000 and 4000 numbered courses) business classes, students must meet the following requirements: (a) Complete 60 credit hours of lower division requirements; (b) Earn a “C” or better in both English 1010 and English 1020; (c) Have a 2.00 GPA or better in lower division courses; and (d) The following business courses must be completed: MGMT 1010, ECON 2010, ECON 2040, and ACCT 2010. For more information concerning policies and practices in the COB, see the *College of Business Student Handbook* (<http://www.tnstate.edu/business/advisement/2013-2015%20Student%20Handbook%20revised%20October%202022%202014.pdf>) or the University Catalog ([http://www.tnstate.edu/academic\\_affairs/documents/Undergraduate\\_Catalog.pdf](http://www.tnstate.edu/academic_affairs/documents/Undergraduate_Catalog.pdf)).

Business majors must maintain an overall TSU Cumulative GPA of at least 2.0.-A GPA of at least 2.0 in the upper division business core, and a GPA of at least 2.0 in the ten courses (30 credit hours) being used to satisfy the major field plus upper division business elective course requirements. All business majors, except Accounting may not have more than 2 “D” in the ten (10) courses used to satisfy the major.

Tennessee State University recognizes that students have diverse learning, life and professional experiences. The University provides opportunities for students to earn college credit toward the degree through a number of assessment options that evaluate their learning experiences. These paths are grouped under the category “Prior Learning Assessment” (PLA). Various means of earning PLA credit at TSU are the following: Advance Placement Program, American Council of Education (ACE) Military Credit, American Council on Education (ACE) other Assessed Credit, College Level Exam Program (CLEP), DSST Credit by Examination Program (includes DANTES Examination), Institutional Course Challenge Exams (Departmental Exams), International Baccalaureate Credit, Other Military Service, Portfolio Assessment. To learn more about PLA contact your academic advisor or the Office of Student Support Services for Adult and Distance Learners (615) 963-7001.

**Department Chair:**

**Mapping Coordinator:** Ms. Trena Barksdale, Email: [tbarksdale@tnstate.edu](mailto:tbarksdale@tnstate.edu)

**Department Web Address:** <http://www.tnstate.edu/businessadmin/degrees.aspx>

Fall Schedule		Milestones
<b>Semester 1</b>	<b>Hrs.</b>	<b>Semester 1</b>
ENGL 1010	3	Pre-Requisite Course: Must be taken before ENGL 1020, and HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
UNIV 1000*	1	
MGMT 1010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
Natural Science**	4	
MATH 1110/Non-Business Elective***	3	May substitute MATH 1710 <b>Pre-Calculus, Only</b> ; Pre-requisite for ECON 2010, ACCT 2010, ECON 2040, and MATH 1830
<b>Total Hours</b>	<b>14</b>	

\*An Orientation course taken at another University does **NOT** meet this requirement. Students with less than 60 credit hours must take UNIV 1000 at TSU.

\*\*Natural Science-Students must have 8 semester hours which includes the appropriate labs. Recommended courses are: BIOL 1010/1011, CHEM 1030/1031, PHYS 2010/2011, or ASTR 1010.

\*\*\*Students that do not have equivalent course must take the listed course as a non-business elective

Spring Schedule		Milestones
<b>Semester 2</b>	<b>Hrs.</b>	<b>Semester 2</b>
ENGL 1020	3	Pre-Requisite Course: Must be taken before HIST 2010, HIST 2020, HIST 2030, HIST 2050 or HIST 2700; Minimum grade "C" Required
COMM 2200	3	
MATH 1830	3	May substitute MATH 1910
Natural Science*	4	
BISI 2150/Non-Business Elective**	3	
<b>Total Hours</b>	<b>16</b>	

\*Natural Science- Students must have 8 semester hours which includes the appropriate lab. The recommended courses are: BIOL 1020/1021, CHEM 1040/1041, PHYS 2020/2021 or ASTR 1020.

\*\*\*Students who do not have the equivalent course must take the listed course as a non-business elective. Students also have the option of testing out of this course. Students have the option of testing out of BISI 2150 course and replaced with a non-business elective

Fall Schedule		Milestones
<b>Semester 3</b>	<b>Hrs.</b>	<b>Semester 3</b>
ACCT 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2010	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2040	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENGL LIT*	3	
HIST 2010**	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement

\*\*The Department recommends HIST 2010; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Spring Schedule		Milestones
Semester 4	Hrs.	Semester 4
ACCT 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ECON 2020	3	Pre-requisite Course: Must be taken before enrolling in 3000 level courses
ENGL LIT or Humanities*	3	
Humanities**	3	
HIST 2020***	3	
<b>Total Hours</b>	<b>15</b>	

\*Courses within the range of ENGL 2012-2322 will meet this requirement. Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1000 or RELS 2010. Students must remember not to duplicate a Humanities course option from a previous semester.

\*\*Students also have the option of taking a 3 credit hour course from the following list of approved general education Humanities courses: AREN 2310, ART, 1010, THTR 1020, MUSC 1010, PHIL 1030, HIST 1000 or RELS 2010.

\*\*\*The Department recommends HIST 2020; however, HIST 2030, HIST 2050, HIST 2060 or HIST 2700 satisfy this requirement

Fall Schedule		Milestones
Semester 5	Hrs.	Semester 5
MGMT 3050	3	Pre-requisite Course: Must be taken before MGMT 4500
BISI 3230	3	
MGMT 3020	3	Pre-requisite Course: Must be taken before enrolling in MKTG 4400 and MGMT 4600
MGMT 3010	3	Pre-requisite Course: Must be taken before MGMT 4500 and most U/D Marketing courses
MKTG 3010	3	Pre-requisite Course: Must be taken before MGMT 4500 and most U/D Management courses
<b>Total Hours</b>	<b>15</b>	

Spring Schedule		Milestones
Semester 6	Hrs.	Semester 6
BISE 3150	3	Pre-requisite Course: Must be taken before MGMT 4500
ECON 3050	3	
BLAW 3000	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3040	3	Pre-requisite Course: Must be taken before enrolling in MGMT 4600
MGMT 3550 or BISI 4550	3	
<b>Total Hours</b>	<b>15</b>	



<b>Fall Schedule</b>		<b>Milestones</b>
<b>Semester 7</b>	<b>Hrs.</b>	<b>Semester 7</b>
BISI 4150	3	
FINA 3300	3	Pre-requisite Course: Must be taken before MGMT 4500
MGMT 3550 or BISI 4550	3	
MKTG 4300	3	Pre-requisite Course: Must be taken before enrolling in MGMT 4600
MKTG 4400	3	Pre-requisite Course: Must be taken before enrolling in MGMT 4600
<b>Total Hours</b>	<b>15</b>	Review degree requirements with the COB Office of Undergraduate Studies*

<b>Spring Schedule</b>		<b>Milestones</b>
<b>Semester 8</b>	<b>Hrs.</b>	<b>Semester 8</b>
		Take Senior Exit Exam and Apply for Graduation
MGMT 4250	3	
MGMT/MKTG 4020	3	
MGMT 4500*	3	It is recommended that students take this course during the last semester before graduation.
MGMT 4600	3	
Business Elective**	3	
<b>Total Hours</b>	<b>15</b>	

\*To enroll in MGMT 4500 a student must have: (1) senior standing; and (2) satisfactorily completed all lower division **AND** upper division business **CORE** courses.

\*\*Business electives include: MGMT 4040, MGMT4100, MGMT 4120, MGMT 4500, BISI 3500, BISI 3610, BISI 3620, BISI 4240, BISI 4260, BISI 4300, BISI 4364, BISI 4410, BISI 4550, BISI 4800, BISI 4810/4820, BISI 4990, BISE 3400, BISE 4000, and BISE 4300

**Employment Information:**

U.S. News & World Report describes Supply Chain Management (SCM) as one of the 20 hottest job tracks for this century. SCM is also the second largest employment sector in the United States (Council of Logistics Management). Graduates may be involved in Procurement Contract Negotiations and Management (national and international), Supplier Quality Evaluation, B2B Purchasing, Warehousing, Enterprise Resource Planning (ERP), Inventory Management, Transportation, Packaging and International Logistics.

**Representative Job Titles Related to this Major:** Director of Supplier Relations, Manager, Supplier Quality and Materials Supply Manager, Purchasing Agent/Analyst/Assistant, Inventory Planning Manager, Logistics and Transportation Manager, Procurement Manager and Supply Chain Data Manager, **buyers, and purchasing agents,**

**Representative Employers:** Fortune 300 and 500 companies (Northrup Grummend, IBM, ETC.), Purchasing managers, Manufacturing Companies, Wholesale and Retail Companies, Government Agencies.

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